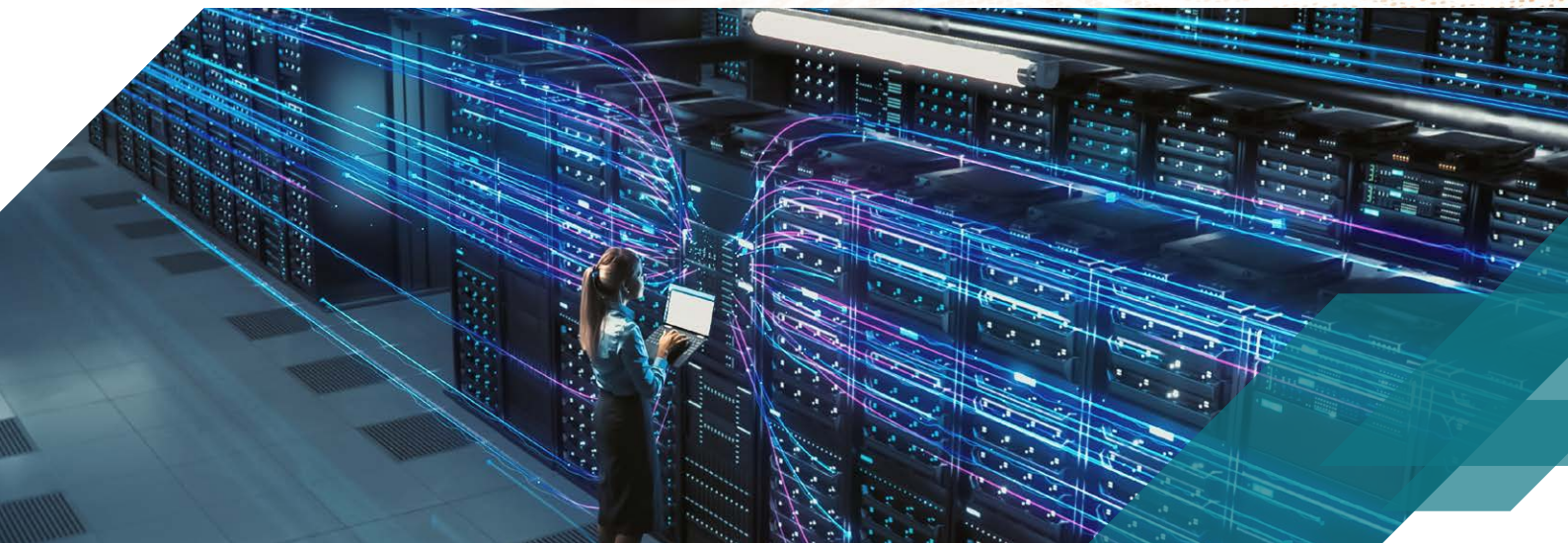




Services for software  
and cloud companies

**zayo**<sup>®</sup>  
**EUROPE**

# Next-gen networks for Europe's SaaS and cloud providers



The future of software is real-time, AI-enabled and data-intensive. SaaS and cloud providers rely on connectivity like never before to deliver intelligent, responsive and always-on services. The key is having the right network capabilities, in the right places, to ensure 100% uptime with the low latency today's real-time applications demand.

Connectivity is a strategic issue for European software and cloud providers. Speed, capacity and latency are all critical requirements underpinning current and future trends, including:

- **Emerging AI demand:** Demand for generative AI services is growing fast but unpredictably, making network capacity hard to plan for. The ability to cost-effectively scale capacity to handle peaks in traffic will be vital to the future success of AI-enabled applications.
- **Edge computing:** More applications are integrating real-time AI machine and learning capabilities, pushing more and more processing to the network edge. That requires fast, reliable, low-latency connectivity between edge locations and core data centres.
- **Security and privacy:** As more confidential data is entrusted to cloud applications hosted in remote data centres, software and cloud providers must ensure data in transit is fully protected, in line with data security policies and industry regulations.

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## A connectivity partner for a new era of SaaS and cloud delivery

Meeting evolving market demand is easier with a connectivity partner that can flex as your business evolves. One that can scale capacity as needed, with robust security, diverse routes, assured performance, flexible terms and an operations team that's there for you 24/7.

**For Enterprise companies across Europe, that partner is Zayo Europe.**

## Connectivity that scales as you grow

**“Going through our journey, we need a network to scale with us. Zayo will be a critical partner in reaching that objective.”**

Refugio Fernandez, Head of Supply Chain, Dropbox

## Fast, flexible connectivity for SaaS and cloud providers

### What we offer

- Wholly-owned, 400G-enabled European network with path to 800G per wavelength
- 99.9% uptime on all fibre routes
- Flex capacity to handle bursts of massive, unpredictable throughput
- Diverse, low-latency European routes for assured connectivity and performance
- High-speed, high-capacity datacentre-to-datacentre and edge-to-core interconnect

### Global Cloud on ramp Presence

- Direct, private connection from any location to every major cloud service provider
- Enabling high availability, scalability, and resilience for Multi cloud solutions that support a distributed computing architecture

### Flexible commercial models

- Connectivity tailored to your business model and growth strategy
- Transparent, predictable agreements with no hidden upgrade costs
- Flexible, innovative commercial approach

### Robust cybersecurity

- Built-in physical security on all fibre routes
- Flexible, predetermined security policies, firewalls, and encryption options

### A foundation for innovation

- Robust, scalable infrastructure to support evolving demand patterns
- Support to diversify your products, services and data centre locations
- Faster introduction of disruptive, innovative, and profitable services

## Full portfolio of services for software and cloud businesses



Dark fibre



Wavelengths



Security



Private wavelength network (PWN)

## Investing for Europe's digital future

**2.3m**

km of fibre across Europe

**400G**

fully-enabled network

**400+**

global markets

**11**

European countries connected by Zayo

**600+**

data centres across Europe

**Connect what's next for software and cloud companies.**

Learn more at [www.zayoeurope.com](http://www.zayoeurope.com)

For Enterprise Businesses go to

[www.zayoeurope.com/industries/enterprise-network-solutions](http://www.zayoeurope.com/industries/enterprise-network-solutions)