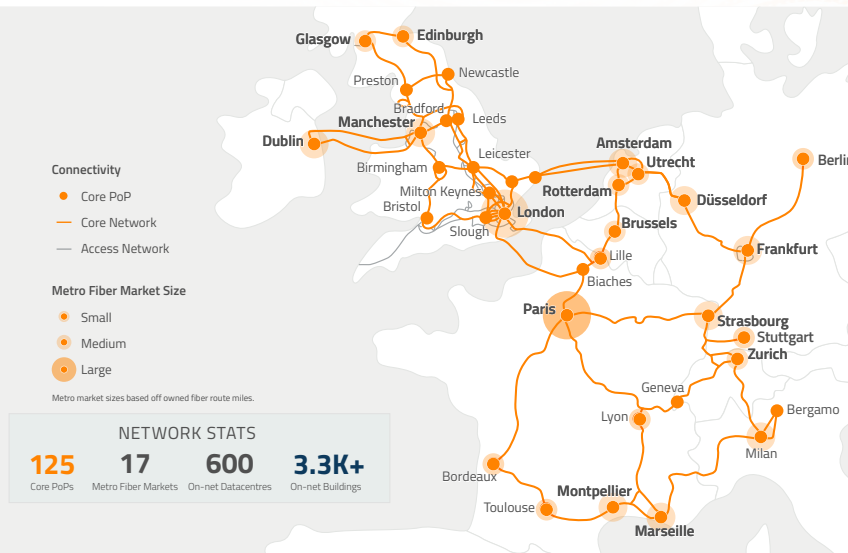




## Near-Net Availability

# A Guide to Near-Net: Streamlined connectivity where our network is close by



## Overview

Whether your location is on our network or nearby, we have you covered. Our Near-Net classification provides upfront expectations on delivery, pricing and availability.

## Near-Net defined

**Near-Net** is a classification provided to buildings across key market hubs in Europe that fit a specific build cost threshold. If a building is deemed "Near-Net" you can expect fast quoting, with a 120-day delivery interval. With our predetermined build cost, we can expedite quoting and ordering, enabling you to know exactly what to expect.

### Omdia data highlights that:

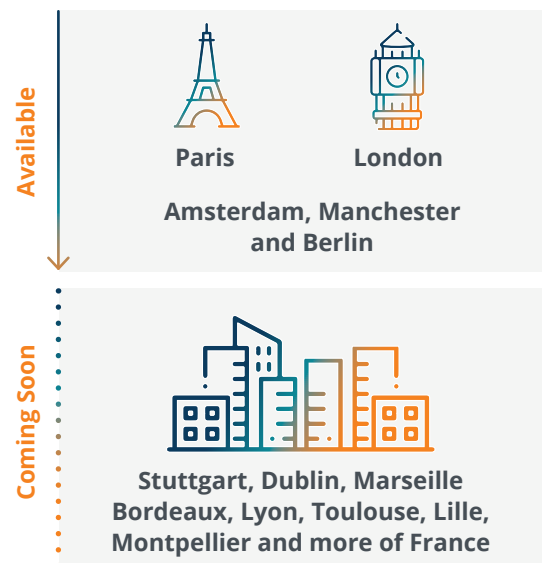
**63%** of enterprises have invested in a private data centre to achieve 100G connectivity,

while **54%** are partnering with multiple public cloud providers for the same outcome.

**Zayo's Near-Net expansion will remove this need by delivering reliable, scalable connectivity for thousands more businesses near its fibre infrastructure.**

## Near-Net in Europe

**We're expanding our building reach in key markets.**



## Benefits: Assured Connectivity and Performance

- Ensure consistent application delivery with guaranteed network performance
- Leverage Zayo's wholly-owned fibre to ensure 99.9% uptime and flexibility for even the largest unplanned capacity requirements
- Benefit from low-latency, diverse routes across Zayo's network, powering faster application transactions for maximum workplace efficiency, reduced total cost of network and resource ownership and increased profits
- Direct or Universal scalable Internet access up to 100G
- Guaranteed symmetrical bandwidth
- Industry-leading SLA's backed by experienced local service teams who are consistently rated as 'excellent' by our customers
- As a Tier-1 provider, we own and service our expansive network infrastructure and can provide easy access to full visibility of your network

## Portfolio of Services



IP Transit



Ethernet



DDoS



Dedicated Internet Access



Cloudlink

**Carriers** can benefit from preferential, predetermined pricing to a subset of ~4,000 Near-Net buildings~4,000 buildings. Our carrier customers benefit from preferential, predetermined pricing to these buildings on our Ethernet

## We Connect What's Next

Number of available buildings will continue to grow

**400**

On-Net Global Markets

**48K**

On-Net Buildings

**8**

Near-Net Markets

**~7K**

Near-Net Buildings

## Near-Net Connectivity - The Zayo Network Overview

**2.2M**

km of fibre across Europe

**400G**

fully enabled network

**16**

metro fibre markets

**589**

data centres across Europe

**6**

subsea cables owned and operated in Europe

**7th**

Global ISP Ranked by CAIDA Capacity Media

**Connected Britain**

Sustainability Award finalist 2023

**1**

Winner of Rising Stars from across the world



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